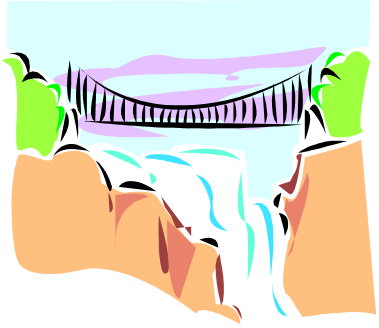

KENTUCKY COUNCIL NAIW NEWSLETTER
DECEMBER 2007
"GOING WITH THE FLOW"

Kentucky Council Director: Ann B. Westmeyer, AIC, SCLA, CPIW, DAE - saewest@aol.com
Assistant to Director: Margie Lowry, CISR, CPIW - mlowry@smithmanus.com
Websites: ksaiw.org; naiw.org

"TIME" – It is the backdrop against which all decisions are made. Both miniscule and monumental. Yet as time advances unabated, we begin to realize that with each decision we make, those decisions are indeed what makes us.

We survived our 2007 Annual Meeting!!! I want to thank Blue Grass, as the Host Association, for a wonderful meeting and I want to personally thank the Co-Chairs, Tonya Farmer and Teri Fox, for a job VERY well done. We had a well-attended State Meeting and a record number of First Timers (18). That dedication and support will make our Association grow with leaps and bounds. Also, "Thanks" to all of you that gave reports at the meeting. Your dedication and support is greatly appreciated. You are the reason that our State Association continues to grow and thrive.

The State Meeting began with a dinner at O'Charley's. Around 30 members attended and we had a nice meal. We discovered it was long time member Mary Ritchie's (Blue Grass) birthday and everyone joined in to sing Happy Birthday to her. After dinner, we returned to the hotel for "conversation " and snacks in the Hospitality Room. RVP, Sue Shaw, held an impromptu discussion with the presidents and members that were in attendance in the Hospitality Suite about the upcoming Regional bylaws.

We were pleased to have Joe Barnes, President of Kentucky IIAK, give us an up-beat welcome at the beginning of our meeting Saturday morning. We had 62 in attendance at our meeting with 18 First Timers present. Our CWC Speak-off proved how talented our Kentucky speakers can be and our knowledgeable Bylaws Committee Chairman, Sandra Blain, CIC, CPIW, presented our Bylaw Changes so that they all passed smoothly. We elected our new officers for 2008-2009 and Region IV RVP Sue Shaw, CPIW, conducted the installation ceremony. My presentation of a fictional "Membership Store" gave our locals something to think about when they get new members.....get them interested and keep them involved! Sue gave us an update on our new National Headquarters and what we could look forward to in the next half of the year from our National officers. Pat Johnson, CPCU, CPIW, Ohio Council Director and her Assistant Vikki Angelo gave us a special presentation on what we can expect at the Regional Conference in Columbus in March. They announced that seminars will be available with over 10 hours of CE credits.

Rose Welker, AAI, AU, Public Relations Chairman announced our CWC winner was Shedara Gibson, CISR from Blue Grass. Rose then presented the Public Relations Awards to Southern Kentucky for the 0-25 membership division and to Blue Grass for the 25 and over division. Kentucky also won the Council Directors' ROR Campaign for having $225.00 in donations. We'll have $25.00 to use toward a purchase at the NAIW store. Immediate Past Council Director, Kim McReynolds, ACSR, CPIW, CWCC was presented the AAMGA Award for her exemplary service to the State Association for the past two years..

Congratulations are also in order for Barbi Charles, AAI, Louisville Association, who won the 2007 CSR of the Year Award from the Kentucky Independent Insurance Agents and to Sandra Blain, CIC, CPIW, Blue Grass Association, for being elected Vice President of the IIAK. Sandy is now in line to be their first female President. Congratulations are in order to all of the above for their rewarding and successful year.

Local Presidents, I hope you are treating your Kentucky Bears well...Remember to keep them with you and let me know about all of their adventures while you conduct your Association business this year. I am really looking forward to your journals and any photos you take of their activities. Please remember to send me a copy of your newsletters or bulletins and any news from your Association regarding new designations, promotions, etc. Also, be sure to send your bulletins and newsletters to our Region IV Vice President, Sue Shaw, at sue@lance-com. I am sorry that we did not meet our goal of 50% membership attendance at the State Meeting but I am very proud of all that did attend. We had a great turn out and almost ran out of space in our meeting room. We can make another try for 50% attendance at our May Education Meeting in Louisville.

Congratulations to our new State officers: Peggy Eubanks, ARA, ACS, AIAA, CPIW, Director Elect; Mary Stafford, ACSR, CISR, CPIW, DAE, Public Relations Chairman; Ruth Ann Herzog, Treasurer; Ann Westmeyer, AIC, SCLA, CPIW, DAE, Regional Nominating Committee Delegate and Peggy Eubanks, ARA, ACS, AIAA, CPIW, Regional Nominating Committee Alternate Delegate.

Please promote attendance at your local meetings and let's see how many Kentucky members we can recruit to attend the Regional Conference in Columbus on March 27-30, 2008.

Yours in Fellowship,

Ann B. Westmeyer, AIC, SCLA, CPIW, DAE
Kentucky Council Director, 2007-08

Dates to remember: Regional Conference– Columbus, OH - March 27th – 30th, 2008

May Education Day Meeting in Louisville, KY - Date to be Announced

NAIW National Convention - June 4-8, 2008

State Officers for 2007-2008:

Public Relations: Rose Welker, AAI, AU	rose_welker@wellsfargo.com
Custodian of Funds: Ruth Ann Herzog	ruthann_herzog@wellsfargoins.com
Audit Committee: Michelle Mattingly, CPIW, ACSR, DAE and Paula Webb, LUTCF, CPIW	mmattingly@vzecins.com pwebb@theputnamagency.com
Membership: Martha Woodside	mwoods4408@aol.com
Website: Lorene Friedman, Chairman Jackie Seaton, Assistant	lfriedman@roeding.com jackie.seaton@neaceluckens.com
Budget/Ways and Means: Lorene Friedman	lfriedman@roeding.com
Education: Deborah Wade, CPIW	deborah_wade@wellsfargois.com
Legislature/Kentucky Insurance Council: Helen Allen, CPIW	helenallen@windstream.net
Bylaws and Standing Rules: Sandra Blain, CIC, CPIW	sblain@altorstrick.com
Yearbook/Historian: Peggy Eubanks, ARA, ACS, AIAA, CPIW	peggy_eubanks@cinfin.com
Safety: Steve Westmeyer, AIC, SCLA, CPIM	saewest@aol.com
Horizon Plan: Mary Legge	mary_legge@kyfbins.com
Parliamentarian: Janie Leasor, CPCU, CIC, CPIW	jleasor@altorstrick.com

Kentucky State Presidents 2007-2008:

Ashland: Paula Webb, LUTCF, CPIW	pwebb@theputnamagency.com
Blue Grass: Margie Lowry, CISR, CPIW	mlowry@smithmanus.com
Louisville: Barbi Charles, AAI	barbi_charles@wellsfargo.com
Northern KY: Peggy Eubanks, ARA, ACS, AIAA, CPIW	peggy_eubanks@cinfin.com
Southern KY: Wendy Skipworth	wendy.skipworth@neacelukens.com