

MINUTES
KENTUCKY STATE ASSOCIATION OF INSURANCE WOMEN
April 18, 2009 EDUCATIONAL MEETING
BOWLING GREEN, KENTUCKY

The Kentucky State Association of Insurance Women-NAIW's State Educational Meeting was hosted by the Southern Kentucky Association of Insurance Professionals at the Hilton Garden Inn in Bowling Green, KY on Saturday, April 18, 2009.

Registration began at 8:00 a.m. with a Continental Breakfast. Peggy Eubanks, ARA, ACS, AIAA, CPIW, Kentucky Council Director and presiding officer, called the meeting to order at 9:05 a.m. She welcomed everyone to Bowling Green and thanked them for attending the May Educational Meeting. This meeting is called each year to promote education in our association.

Wendy Skipworth, President of the Southern Kentucky Association of Insurance Professionals, lead us in the reading of the Collect and the Pledge of Allegiance.

Council Director Eubanks read a note from Michele Mattingly, CPIW, ACSR, DAE, thanking everyone for the cards, letters and prayers for her husband.

Council Director Eubanks introduced the KSAIW 2008-09 Officers, Sandra Blain, CIC, CPIW, Parliamentarian, Ruth Ann Herzog, Custodian of the Funds, Deborah Wade, CPIW, Public Relations and Peggy Eubanks, Council Director and Council Director-Elect. Judi Botkins, Assistant to the Kentucky Council Director, was unable to attend due to health issues.

Jackie Seaton introduced our speaker, Cecile W. Garmon, Professor of Communication, Director of Graduate Programs in the Department of Communication and Director of the Leadership Studies Program at Western Kentucky University. Cecile's area of academic interest is intercultural communication and she teaches courses which address the impact of culture on communication behaviors in various contexts. She took us back through her recent visits to Dubai and Ghana. These visits were focused on understanding leadership communication behaviors in leadership systems embedded in tribal or family systems as opposed to political systems.

There is a lot of hard work that goes into planning a Council Meeting and even though Southern Kentucky is a small association they knew how to get things done. Council Director Eubanks thanked Wendy Skipworth, told her it was a pleasure working with them on this meeting and had Wendy say a few words. Wendy thanked everyone for making the trip to Bowling Green and thanked her committee, Barbara Higgs, CPCU, CPIW, Kim McReynolds, ACSR, CPIW, CWCC, Robbin Minton, Jackie Seaton and Pearl Taylor. CIC, CPIW, DAE.

Jackie Seaton introduced our First Timers: Shelia Caproni, Robin Fisher, Cecile Garmon and Nancy Considine-Shireman and presented them with the Bill of Rights. Council Director Eubanks welcomed the First Timers, encouraged them to attend their first regional conference, national convention and KSAIW's Annual Meeting and to bring a First Timer with them.

Council Director Eubanks asked Heidi Lynn, KACSR, AIS, Blue Grass Association of Insurance Women, the First Timer that carried the flag at Regional, to write a report on the Regional Conference from a first timer's view. Heidi touched on the highlights of the Conference and advised she was looking forward to the National Convention in May.

As previously advised, Judi Botkins fell and injured her knee this week, therefore, she was unable to send a copy of the Minutes for the November 2008 Meeting. The Minutes will be distributed to each member when Judi is back on her feet. If that isn't fairly soon, we will wait and present them at the Fall Meeting.

Ruth Ann Herzog presented the Treasurer's Report. The report will be filed for audit.

Council Director Eubanks passed out copies of the "Local Association Questionnaire" for all associations in Kentucky and a summary of the Region IV Council Meeting Survey Results. She encouraged us to discuss

these within our local association and send any ideas or suggestions to her. If you send in a recommendation, you must present the pros and cons and cost savings, etc....

STANDING COMMITTEE REPORTS:

Education: Deborah Wade – check out the updated NAIW website.

Legislative: Margie M. Lowry – More than 700 bills were introduced in the two legislative chambers this year. Check them out at www.lrc.ky.gov. Share your comments or concerns with your legislator by calling the toll-free Legislative Message Line 800-372-7181.

Ways & Means: Ruth Ann Herzog – She is working on fall fundraisers. Info will be on the website.

Membership: Kay Bryant – She is trying to get info to update directory.

Safety: Hannah Shepherd – See her report in the bulletin.

Website: Jackie Seaton –Thanks to those that have been providing info. It's our website, send her your info and she'll get it posted.

Horizon Plan: Rose Welker – She wants to incorporate new changes into classes and post on our website.

SPECIAL COMMITTEE REPORTS:

2011 Regional Conference: Sandra Blain reporting for Diana Conley, Chairman – Dates are March 17th to March 20th at the Marriott Griffin Gate on Newtown Pike, Lexington, KY. Room Rate is \$115. BGAIW will have a golf outing in September as a fundraiser. Theme is “Kickin’ Up Your Heels In The Bluegrass”.

Rita T. Spillman Fund: Sandra Blain – We donate scholarships in the amount of \$400 per year. The fund is low. We need your donations for the spring semester. She received a nice letter from Heather McCoy, the recipient of the fall scholarship.

Council Director Eubanks recognized our association presidents and had them report on what they have been doing since the November 2008 Annual Meeting. The presidents in attendance were: Paula Webb, LUTCF, CPIW, Ashland Association; Pam Jury, CISR, CPIW, Blue Grass Association and Wendy Skipworth, Southern Kentucky Association. Barbi Charles, AAI, Louisville Association was unable to be with us and Judi Botkins, Insurance Professionals of Northern KY was unable to attend due to her fall.

Deborah Wade presented an interesting class on Team Building. The workshop provided some insights into the team building process. These concepts and skills apply to your own teamwork situation, whether that situation is at work, in a civic or business organization, at home, at school or elsewhere. You need to develop a plan and get everyone involved.

Council Director Eubanks encouraged everyone to attend the National Convention in New Orleans and bring another member with you. A cruise on the Natchez River is being planned. Cost is \$59 per person. Keep this in mind...more info should be available soon.

Door prizes were drawn and having completed the meeting program and reports, the meeting was adjourned at 11:46 a.m.

We gathered in the lounge of the Hilton Garden Inn for a buffet of cold cuts, salad and cookies.

Respectfully submitted,

Margie M. Lowry, CISR, CPIW
Acting Secretary to the Kentucky Council Director